

## CAHIP—Los Angeles Board of Directors Meeting Minutes

Date: November 20, 2025

Time: 10:00 AM – 11:30 AM

Held Virtually via Zoom

**In attendance:** Bruce Benton, Dede Kennedy-Simington, Tiffany Cammarata, Jonathan Edwards, Elka Soussana, Naama O. Pozniak, Kerry Wright, Dave Sherrill, Manny Alcaine

**Absent:** Patrick Snitchler, Michael Patton, June Taylor

### I. Call to Order

President Bruce Benton called the meeting to order at 10:04 AM. The antitrust statement was reviewed and a quorum was confirmed.

### II. Adoption of Agenda

The November agenda was adopted as presented.

### III. Approval of October Minutes

The October minutes were approved as distributed.

### IV. President's Report – Bruce Benton

Bruce provided an update on significant leadership changes at the national NABIP level, noting multiple executive committee and board resignations over the past month due to financial pressures and organizational challenges. He emphasized that while uncertainty remains, progress is being made to stabilize the organization.

He reported that the NABIP board remains functional and is actively working to fill vacancies. A national town hall is scheduled for November 24 to share updates and outline next steps.

Bruce also addressed recent Zoom registration issues, which were attributed to a compromised NABIP account, and clarified that national budget challenges were unrelated to D&O insurance premiums. He reminded board members of the upcoming NABIP Capital Conference and the December 9 early-bird registration deadline.

### V. President-Elect Report

No report; position currently open.

## **VI. Immediate Past President Report – Dede Kennedy-Simington**

Dede advised that she will begin outreach calls to board members regarding the nominations process ahead of the December meeting. She also noted that several governance items are sunsetting at year-end and will bring recommendations to the Board in December.

## **VII. Secretary's Report**

No report.

## **VIII. Governance Committee Report – Dede Kennedy-Simington**

Governance training topics for state and local chapters were discussed. Additional governance-related recommendations will be presented at the December meeting.

## **IX. Treasurer's Report – Tiffany Cammarata**

Tiffany reported that the chapter remains in good financial standing. October financials were reviewed. A \$7,500 Medicare Summit sponsor deposit was confirmed, and additional reconciliation is underway related to event revenue sharing with other chapters.

## **X. Membership Report – Naama O. Pozniak**

Naama reported strong membership performance, with a retention rate of 84.96% and continued success in recruiting new members. She shared concerns related to current Medicare challenges impacting members and emphasized continued outreach and engagement.

## **XI. Legislation Report**

No report due to absence.

## **XII. PAC Report – Kerry Wright**

Kerry reported on CAHIP-PAC financials, noting a cash balance of \$36,978 as of October 31, following \$58,513 in fundraising and \$37,956 in disbursements.

A \$2,000 check sent in April that has not cleared was discussed. Kerry confirmed the check was provided to Jack for processing. Follow-up will occur to resolve the matter.

Issues with CAHIP-PAC website access for recurring contributions were noted, and Kerry agreed to connect Jonathan Edwards with the CAHIP-PAC Chair for assistance. February DC events were also discussed, including a congressional dinner requiring NABIP-PAC contributions, with encouragement for monthly PAC support.

## **XIII. Medicare Report – Elka Soussana**

Elka provided an update on Medicare advocacy efforts, reporting that six Departments of Insurance have issued bulletins or reports. She encouraged continued survey participation

by brokers and clients.

She also discussed WellCare's decision to remove Medicare plans from enrollment platforms while remaining available on Medicare.gov, highlighting challenges this presents for brokers and beneficiaries, particularly low-income seniors.

#### **XIV. Professional Development Report – Victoria Saucedo**

Tori reported on ongoing professional development initiatives and noted upcoming communications with board members regarding program planning.

#### **XV. Marketing & Communications Report – Jonathan Edwards**

Jonathan reported the launch of a new Mailchimp account for chapter communications and noted upcoming newsletter and communications tasks. The November communications call was canceled.

#### **XVI. Awards Report**

No report. This agenda item will continue to serve as a reminder to document Pacesetter-related activities.

#### **XVII. Kapsher Consulting Report**

Organizational support items were discussed, including calendar updates, event planning coordination, and insurance policy follow-ups.

#### **XVIII. Old Business**

The Board reviewed updates on recent events, including a successful Breakfast Bites meeting with approximately 30 attendees. Planning is underway for the January session. Event locations were confirmed:

- Annual Symposium – May 19, 2026, at Castaways
- Medicare Summit – August 27, 2026, at Castaways

#### **XIX. New Business**

A holiday party attendance contest was announced for carrier representatives.

Potential candidates for President-Elect were discussed.

Action items were reviewed, including calendar updates, insurance premium clarification, PAC follow-up, and event budget reconciliation.

#### **XX. Adjourn**

There being no further business, the meeting adjourned at 11:20 AM.

## Motions and Action Items

Item	Action / Motion	Responsible Party	Due Date / Notes
1	Follow up on \$2,000 CAHIP-PAC check not cleared	Dave / Kerry	Dave to Email Jack; CC Kerry
2	Resolve CAHIP-PAC website login issue	Kerry / Jonathan	Coordinate with CAHIP-PAC Chair
3	Renew son's membership	Elka	Immediate
4	Clarify Hartford GL policy premium discrepancy	Dave	Report back to Board
5	Update website calendar and annual partner package	Kapsher	With new event dates
6	Secure Castaways contracts for 2026 events	Kapsher	Annual Symposium & Medicare Summit
7	Distribute updated calendar to Board	Bruce	Post-finalization
8	Conduct nominations outreach calls	Dede	Prior to December meeting
9	Present governance items sunseting at year-end	Dede	December Board Meeting
10	Cancel November communications call	Jonathan	Completed